

DART for Managers Program Overview for FY25

Purpose Driven Management

OCT-DEC FALL	<p>DART 101 - The Emotionally Intelligent Manager</p> <ul style="list-style-type: none"> •<i>Competencies:</i> Emotional Intelligence, Coaching, Influence, Relationship Building •<i>Focus areas:</i> Program Kickoff, Communication, Self-Awareness, Leveraging Strengths, Listening Skills <p>October 21st 1.5 hrs.</p>	<p>DART 102 – Coaching, Conflict, & Change Management</p> <ul style="list-style-type: none"> •<i>Competencies:</i> Coaching, Conflict and Change Management, Strategic Thinking •<i>Focus areas:</i> Situational Leadership, Performance issues, Difficult Conversations, Managing Conflict & Change <p>November 25th 1.5 hrs.</p>	<p>DART 103 – Fostering a High Performing Team</p> <ul style="list-style-type: none"> •<i>Competencies:</i> Team Building, Influence, Emotional Intelligence, Strategic Thinking •<i>Focus areas:</i> Collaboration, Strengths, Engagement, Recognition, Relationship Building, Team Building, Feedback, Staffing Strategy <p>December 9th 1.5 hrs.</p>
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The Culturally Competent Manager

JAN-MAR WINTER	<p>DART 201 – Building an Inclusive Culture</p> <ul style="list-style-type: none"> •<i>Competencies:</i> Global & Cultural Competence, Managing DEIB, Emotional Intelligence •<i>Focus areas:</i> Organizational Culture, Inclusive Cultures, Building Respectful Workplaces, Managing Across Generations <p>January 14th *Virtual* 1.5 hrs.</p>	<p>DART 202 – Navigating a Complex Culture</p> <ul style="list-style-type: none"> •<i>Competencies:</i> Relationship Building, Integrity and Professionalism, Strategic Thinking •<i>Focus areas:</i> Navigating a Complex Organization, Collaboration, Managing Up, University Partners <p>February 3rd 1.5 hrs.</p>	<p>DART 203 – Growing & Retaining Your Team</p> <ul style="list-style-type: none"> •<i>Competencies:</i> Developing Others, Strategic Thinking, Coaching •<i>Focus areas:</i> Career growth, Promotions, Compensation, Growing your team, IDP, Training & Learning, Mentoring <p>March 3rd 1.5 hrs.</p>
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Strategic Leadership

APR-JUN SPRING	<p>DART 301 – The Strategic Manager</p> <ul style="list-style-type: none"> •<i>Competencies:</i> Strategic Thinking, Succession Planning, Relationship Building, Global & Cultural Competence •<i>Focus areas:</i> Strategic Thinking, Managing Priorities/Time Management, Saying “No” To Say “Yes”, Work Life Integration, Self Care <p>April 7th 1.5 hrs.</p>	<p>DART 302 – The Business of Advancement</p> <ul style="list-style-type: none"> •<i>Competencies:</i> Business & Finance Acumen, Strategic Thinking, Influence •<i>Focus areas:</i> Managing A Budget, Industry Expertise, The Business Of Fundraising Sector Knowledge, Analytics And ROI <p>May 12th 1.5 hrs.</p>	<p>DART 303– Your Leadership Journey</p> <ul style="list-style-type: none"> •<i>Competencies:</i> Leadership, Strategic Thinking, Influence •<i>Focus areas:</i> Peer Manager Leadership Panel, 5 Dysfunctions Of A Team, How To Sustain Your Learnings, Program Wrap Up & Next Steps <p>June 16th 1.5 hrs.</p>
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