

## DART Training for Managers FY2024

UNIVERSITY	<b>FY2024</b>			9 Month		
MANAGING YOUR ENVIROMENT DART 101 -103 Total Hours: 3	DART 101 - Welcome to DAR and our culture • Competencies: Organizational Scope, Global & Cultural Competence, Relationship building • Focus areas: Being successful in the DAR culture, expectations and accountability, DAR mission, vision & values, collaboration, belonging/recognition, work-life integration, wellness, engagement/bringing out the best in all of us, priorities and time management (Tuesday ZOOM)	DART 102 – Welcome to BU and the Profession •Competencies: Knowledge, Impact, Organizational Savvy, Strategic Thinking •Focus areas: BU history, BU overview, campaign, HR policies/handbook, HR/university resources, state of advancement, DAR/BU's place in the market, professional development, networking	DART 103 – The Culturally Competent Manager • Competencies: Managing Diversity, Generations, Global & Cultural Competence • Focus areas: DEI & belonging, University level to local, expectations for leaders, knowledge, training, mentoring, staffing/career development		Program	13 Core Sessions
MANAGING YOURSELF DART 201-205 Total Hours: 5	DART 201 - The Emotionally Intelligent Manager •Competencies: Self knowledge, Emotional Intelligence, Leadership, Managing and Motivating Others, Coaching, Managing Up, Delegation •Focus areas: Gallup engagement model, assessment tools: Strength Finder and El (Emotional Intelligence Index), managing up, office "politics", delegating, Managing stress and workloan 1 hr	DART 202 – Managing Your Brand for Maximum Impact • Competencies: Presentation Skills, Managing up, Integrity, Professionalism • Focus areas: Conducting an effective presentation, your personal brand, social media presence, executive presence, meeting management, networking	DART 203 – Finding & Keeping Top Talent •Competencies: Hiring and Staffing, Retention •Focus areas: All aspects and expectations for recruiting, hiring, and onboarding, manager's toolkit, accountability, DEI in hiring, offboarding, policies and procedures, communication	DART 204 – Managing Change & Difficult Conversations • Competencies: Conflict Management, Influence, Problem Solving, Dealing with Change, Strategic Thinking • Focus areas: communicating change/unpopular news, the change model, transparency, authenticity, staff leave policies/FMLA	DART 205 – Getting it Done • Competencies: Industry/Sector Expertise, Strategic Thinking, Influence, Integrity • Focus areas: professional development to become a leader, manager versus leader, journey to leadership, managing your career 1 hr	Coaching
MANAGING YOUR TEAM DART 301-305 Total Hours: 5	DART 301 – Holding Your Team Accountable • Competencies: Accountability, Business & Financial Acumen, Emotional Intelligence, Strategic Thinking •Focus areas: Setting SMART goals/expectations, giving feedback, and holding staff accountable, partnering with STM/HR, BU/DAR process and policies for addressing performance issues, up to termination.	DART 302 – Growing & Recognizing Your Team •Competencies: Trust, Strategic Thinking •Focus areas: How to recognize others, explain promotion process & policies,	DART 303 – Developing & Coaching Your Team •Competencies: Integrity, Professionalism, Industry/sector expertise, Strategic Thinking •Focus areas: difference between coaching and mentoring, development gaps and opportunities, use of the IDP DAR internal learning opportunities, external opportunities, policies, conferences, Office of Learning & Development, eTerrier, career competencies, coaching/executive	DART 304 – Adapting Your Leadership Style • Competencies: Collaboration, Engagement and Trust • Focus areas: 5 Disfunctions of a Team, panel discussion and Q&A on situational leadership	DART 305– Your Leadership Journey •Competencies: Collaboration, Team Building, Communication, team strengths, •Focus areas: Continue your journey and sustaining learning, • Graduation ceremony	Resources Resources Resources Resources Resources Resources
	hr	hr	coaching (Tuesday ZOOM) 1 hr	hr	hr	